ISSUE 1 JANUARY 2023

The REVEILLE

Newsletter of the Isaac Knapp District Dental Society

INSIDE THIS ISSUE

Editor's Page2	
Foundation News3	
YDC News6	
YDC Equipment and Tech Expo7	
Guest Article—Seth Whicker8	
Fall Social Pictures10	
Executive Director11	
Children's Dental Health Month13	
November & January CE14	
Member Good News15	;
Dental Day18	
DDF Mobile Unit19	
Member Spotlight:	
Dr. Thompson20	
All Day Meeting Registration23	
Upcoming events26	

ISAAC KNAPP BOARD OF DIRECTORS

Yash Singh, President Matthew Kolkman, President-Elect Joseph Platt, Secretary Doug Jansen, Treasurer Ben Yoder, Trustee Robert Chenoweth, Immediate Past President Brendan O'Hara, YDC Chair Jamee Lock, Executive Director Kimbra Druley Ryan Hart Claire Hemphill Brian Hoagburg **Emily Johnson Kreg Terry** Jill Torkeo Jake Yager Ryan Zimmerman

Editorial Committee

Dr. Yash Singh, IKDDS President Dr. Tyler Kimmel, Editor Jamee Lock, Executive Director

IKDDS | PO Box 97, Arcola, IN 46704 www.ikdds.org | ikdds@ikdds.org 260-459-9441

ARE YOU PREPARED

By Dr. Yash Singh, IKDDS President

Though most of the days in our practices are uneventfully, dentists encounter many medical emergencies in their offices. In a survey of 2,704 dentists throughout North America, Dr. Malamed reported а total of 13.836 emergencies occurring within a 10year period.

Most of them were potentially lifethreatening emergencies¹. Medical emergencies could be related to the treatment we are providing, or at times they could be due to an underlying medical condition. Some other times, they could be a combination of the two. These emergencies could include a wide array of situations (e.g. syncope, hyperventilation, ingestion of foreign body, allergic reaction, anaphylactic shock, local anesthesia toxicity, central nervous system depression stimulation, respiratory cardiovascular stress or collapse etc.)

The best way to avoid medical emergencies is prevention.

Knowing as much as possible about the patient's medical profile is paramount before starting any dental treatment. This especially becomes extremely important in older patients who may be on multiple medications and at times deconditioned. Our education and training provides the foundation for us to handle various



medical emergencies. But besides us, it is equally important that all our staff members should also have some basic knowledge to help prevent, recognize, and be a part of managing these emergencies should they arise. Early recognition and treatment can avert bad outcomes. Also, the truth of matter is that since these situations are not very common in everyday practice, it may be challenging to stay refreshed in our knowledge and skills to deal with them.

Taking CE or reviewing basic medical topics from time to time can maintain our familiarity and comfort. Primary algorithm to manage any medical emergency in dental office includes position of the patient; assess the airway, breathing and circulation; and provide definitive treatment. But we have to be prepared all the time. This can be achieved, practicing by discussing the various emergency scenarios and running mock drills with our team. Dr. Daniel Haas²

Continued on page 19...

FROM THE EDITOR



DITCH THE EGO AND LIVE HAPPY

By Dr. Tyler Kimmel

In the October issue of the Reveille, we dived into the topic of **emotional expensiveness** and took a closer look at some ways to decrease our own expensiveness (or the expensiveness of others on our dental teams) to help create a happy, healthy workplace culture. This quarter's article expands this notion further by looking at some ways that ego can drive emotional expensiveness in the workplace.

Ego can contribute to emotional expensiveness in the workplace in the following ways:

- By limiting our ability to consider the opinion or point of view of others, believing that our own point of view is the most correct or the only one that matters.
- By swaying our decisions and actions towards those that increase feelings of our own self-worth.

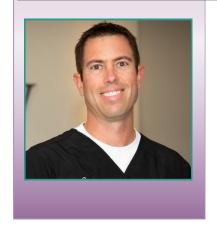
Individuals who give into ego are often doomed to creating a culture of chaos, drama, and unhappiness for themselves and those on their dental teams. How can we limit the effects of ego? Through accountability and the power of two simple words: "AND" and "ENOUGH". Let's explore each of these further.

AND implies that multiple realities or points of view can co-exist at once. That one is not mutually exclusive to the other. It is easy to fall into the trap of **OR**, believing that for one thing to be true another thing has to be false. Take this common workplace example: some team members may feel that either the dental practice can choose to value its team members and patients OR choose to value its profits/financial performance. That the two cannot exist simultaneously. Here we can see that ego has crept in asking that staff and patients be valued over the financial performance/ profits of the dental office. Removing the ego and applying the power of AND shows us another option: it is possible for a dental practice to choose to profits/financial value its patients, staff, AND performance. After all, where there is no margin there is no mission. As dentists and leaders of our dental

teams, it is vital to hold ourselves and our staff members accountable for eliminating an OR culture in favor of an AND culture. This eliminates ego and fosters a culture where multiple points of view are heard and valued.

ENOUGH implies that to feel valued we need to be made to feel that we are enough. That we are enough for our team members. That we are enough for our patients. That we enough for our family and friends. That we are enough for ourselves. Those who do not feel valued by those around them often make decisions and take actions that support their own self-worth, seeking to create for themselves what others have not given. This kind of decision making increases the emotional expensiveness of those individuals leading to drama and unhappiness in the workplace. Dental teams that are skilled in publicly recognizing the worth of each individual team member ensuring that they feel like they are ENOUGH tend to be higher functioning teams where ego (and thus drama and unhappiness) have no place. As dentists and leaders of our teams, we need to hold ourselves accountable for ensuring that each of our patients and staff members feel valued. In return, we will reap the benefits of knowing just how much our patients and staff value us.

From all of the authors of this quarter's Reveille: **Thank** you for taking the time to read our newsletter. We'll see you again this Spring. Stay safe, happy, and healthy.



FOUNDATION NEWS

By Dr. Jason Glassley, IKDEF President



Hello from the Isaac Knapp Dental Education foundation. I hope you all had a wonderful Christmas and are off to a great start in 2023! The new year is always a good time to set goals and look for ways to improve. At the

foundation we are doing just that. We have some **new funding initiatives** that have come our way as well as opportunities to streamline our scholarships. We will be spending the next few months working out the details and are eager to share these new opportunities with you very soon.

It is that time of year where many of us are renewing our dues. I know each year the costs for our memberships continue to increase, but **please** consider making the \$100 dues check off donation for IKDEF when you renew. We would love to see a majority of our members make that donation which would go long way to achieve our fundraising goals. We thank you all for your generous support of the foundation and the trust you put in us. We are looking forward to a great 2023 in which the foundation continues to thrive.

CLICK HERE TO DONATE TO IKDEF ONLINE!

2022 IKDEF GRANT RECIPIENTS

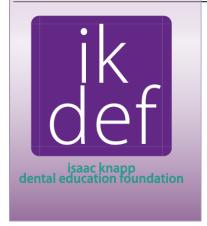
- Junior Achievement | JobSpark event to "spark" the interest of local 8th grade students to explore Dental Careers Pathway
- Matthew 25 | Funding for dental hygiene department to provide dental cleanings and education to uninsured and low-income residents in our community
- McMillen Health | Support for the Brush Oral Health Program and creation of short no-literacy videos to promote oral healthcare for people with low or not literacy, and to develop handouts promoting the videos to providers
- Neighborhood Health Clinic | Support for the Dental Sealant program for outreach to FWCS students
- St. Martin's Healthcare | Replacement of instruments used for the dental hygiene program and other renovation costs
- Visit Fort Wayne | Collaboration with NCAA DIII basketball tournament service project to benefit vincent Village residents with hygiene kits



ISAAC KNAPP DENTAL EDUCATION FOUNDATION BOARD OF DIRECTORS

Dr. Jason Glassley - *President* Dr. Andy Hobbs - *Treasurer* Dr. Alyssa Fisher - *Secretary* Dr. Dave Diehl Dr. Jay (John) Hayes Dr. Catherine Periolat Dr. Lucas Reed Dr. Sonya Shively Dr. Yash Singh - *IKDDS President* Jamee Lock - *IKDDS Executive Director*

The Foundation receives income from member dentists, an annual golf outing, fundraising, memorials, estate giving, and corporate sponsors.



IKDEF AT JA JOB SPARK EVENT

Junior Achievement of Northern Indiana hosts a two-day interactive career expo for 8th grade students in northeast Indiana during the fall. This event is meant to "spark" an interest in students and get them excited for their future. Students will take part in fun, interactive activities in various career clusters, explore new opportunities, and cultivate their interests in regional careers.

Isaac Knapp Dental Education Foundation sponsored the careers in dentistry booth and partnered with several organizations and volunteers to highlight opportunities for students interested in the profession of dentistry.

This two-day event was held at the Kruse Education Center in Auburn, Indiana and over 5,000 local 8th grade students were able to participate in this event.

The Isaac Knapp booth featured the new dental mobile until that Delta Dental Foundation loaned for the event. Dr. Jeffery Johnston from **Delta Dental Foundation** stayed for the event and led students on this unique experience. Questions from students varied from the type of procedures dentists performed on the mobile unit to if they drive around with patients!

IU Fort Wayne assisted with activities to highlight skills needed for dental laboratory and dental hygiene positions.

McMillen Health provided some fun dental education activities and models to show students the importance of dental health education!

For a fun video highlighting our booth, please check out this video posted to our IKDDS YouTube channel!

We are so appreciative to our volunteers who helped make this event a success: Dr. Jim Klinger, Dr. Dan Schmidt, Ashley Anglin, Cindy Gerber, Claudia Huezo, Jennifer Klepper (IUFW), Ian Schmid (McMillen Health), Camy Rodenbeck, and Hannah Vanek.

Thank you to everyone who participated!

REDUCING DISPARITIES IN ORAL HEALTH ACCESS FOR THE MOST VULNERABLE AND UNDERSERVED IN RURAL INDIANA - CBDE-VURI

ARE YOU INTERESTED WITH HOSTING A 4TH YEAR DENTAL STUDENT IN YOUR PRIVATE DENTAL OFFICE FOR ROTATIONS?

Contact IUSD to learn more about their CBDE-VURI Program

ANUBHUTI SHUKLA BDS, MHA
 anshukla@iu.edu



2022 IKDEF SCHOLARSHIP RECIPIENTS

EXCELLENCE IN DENTISTRY



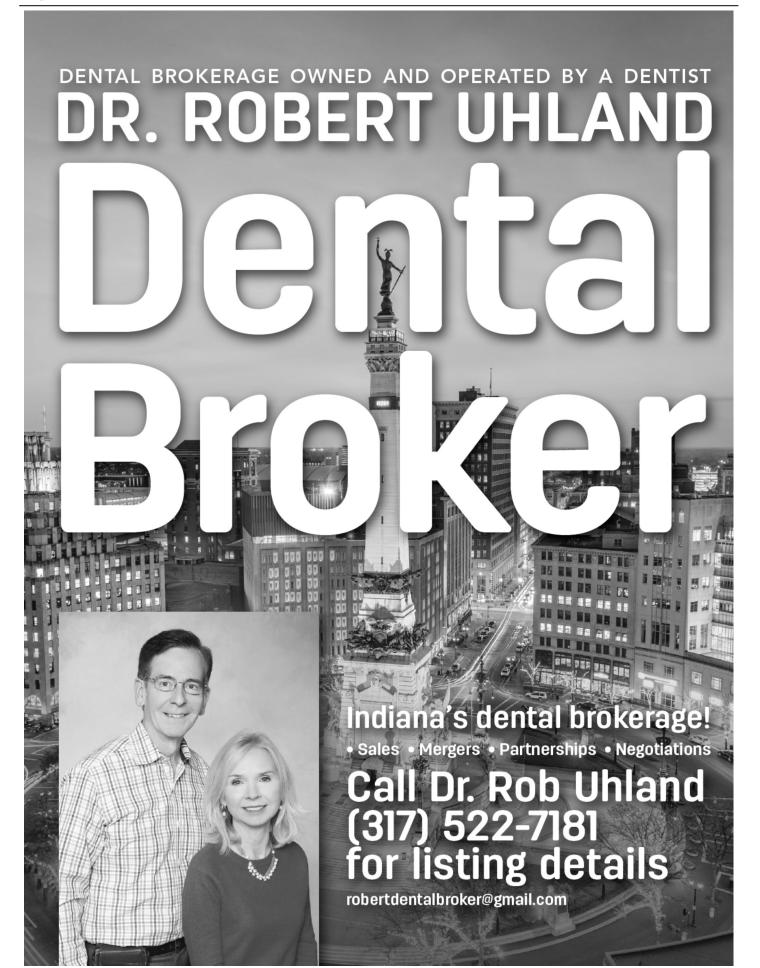
3rd Year RecipientPatricia Flores, IUSD

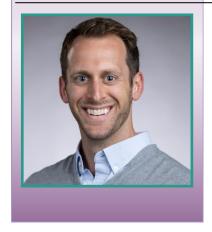


4th Year Recipient Courtney McGrew, IUSD

DR. PHILLIP E. O'SHAUGHNESSY - IUFW

- **Dental Assisting -** Gabrielle Kein & Ana McKinney
- **3rd Year Dental Hygiene** Amanda Ross & Alma Gonzalez
- 4th Year Dental Hygiene Madison Sloan & Jocelyn Huev
- Lab Tech Katie Lacey & Maddisen Alva





YDC NEWS

By Dr. Brendan O'Hara, YDC Chair



The Young Dentist Committee (YDC) is gearing up for their annual winter CE event. This year, we're doing things a little differently, and we're very excited about it! The event will be held on Thursday February 9th at Ceritus Summit Park and will be in the form of an **Equipment & Tech Expo.**

Unlike past events that were primarily geared towards young dentists, this event could be a great opportunity summer Tin Caps event to welcome the new class of for all dentists to explore new technology on the market. The event is sponsored by **Benco Dental** and

Vatech and will accommodate different companies including: Midmark, Solea, Sonendo, SprintRay, iTero and Dexis. There will be vendor stalls similar to what you would see at larger dental events, and representatives willing to answer questions and demonstrate their equipment.

In addition to the outstanding vendors, this will be a CE opportunity for those in attendance. Dr. Nate Heffelfinger will be presenting on incorporating technology into daily practice. This will be a great opportunity to hear how someone has taken these new pieces of equipment and incorporated them into his daily workflow.



SAVE THE DATE! ANNUAL YDC TINCAPS **GAME WILL BE** WEDNEDAY, AUGUST 2ND, 2023!

This will be the final YDC-designated event until our dentists, so don't delay in signing up. Spots will be limited.

YDC CLINICAL PEARLS OF WISDOM Submitted by YDC member, Dr. Brendan O'Hara

ONSERVING TOOTH STRUCTURE WITH

In today's tech-driven dental world, patients want predictable, fast and conservative treatment. With products such as the CEREC Primescan, we're able to deliver high quality treatment with an

Anymore, the traditional crown prep structure not only removes an unnecessary amount of tooth structure, but presents multiple stress points for today's ceramics and increases the chance of failure. With today's ceramics, we want to preserve as much enamel as possible to achieve the strongest bond we can, and if we can eliminate steep walls, edges and corners, we can decrease the chance of the material fracturing at stress points. Ideally, we want to place the material in a position so chewing/clenching/grinding forces are sent through the material to the area of the tooth between the CEJ and the HOC to be dissipated as naturally as possible.



excellent prognosis.





Case - 35 y/o female presented with cracked tooth syndrome (CTS) stage 1 with biting pain on the ML and MB cusps an existing MOD resin. A full cuspal coverage restoration was indicated. The patient had healthy buccal and lingual walls, and because of the patient's age, a conservative overlay was prepped, scanned with the Primescan and milled in e.Max. By leaving the prep in "compression dome" form and bonding it to the tooth, the restoration can dissipate the forces properly, putting less stress on the material and the tooth, which will decrease the chance of the material fracturing. And because of the patient's age, if/when the crown needs to be replaced, there is still plenty of healthy tooth structure to work with.

Here is a link to an article that dives more into the science and physics behind this prep technique: https://www.aegisdentalnetwork.com/id/2021/08/the-nonretentive-



YDC LEADERSHIP TEAM



Join the private **YDC - IKDDS** Facebook group for discussion groups & updates!

Dr. Brendan O'Hara - Chair | Dr. Phil Ruckman, III- Vice-Chair | Dr. Kate Welch— Secretary

Dr. Tom Blake - Mentor | Dr. George Cooper, IV | Dr. Adam Everhart | Dr. Alyssa Fisher

Dr. Elisa Salazar | Dr. Jill Torkeo | Dr. Bryan Thompson

Email: youngdentist1@gmail.com Please email to request to be placed on the YDC's email distribution list.

YDC EQUIPMENT & TECH EXPO

MODERNIZING DENTISTRY-EMBRACING DIGITAL TECHNOLOGY

THURSDAY, FEBRUARY 9, 2023 **CERUTI'S SUMMIT PARK**

2 CE HOURS | 5:00 PM - 8:30 PM | CHECK-IN BEGINS AT 5:00 PM | LECTURE STARTS AT 6:00 PM



 ${\tt BENCO}\,|\,{\tt DEXIS}\,|\,{\tt ITERO}\,|\,{\tt MIDMARK}\,|\,{\tt SOLEA}\,|\,{\tt SONENDO}\,|\,{\tt SPRINTRAY}\,|\,{\tt VATECH}$

Dr. Heffelfinger is the owner of Smiles For Life in Auburn Indiana. Professionally he has accumulated over 850 hours following his graduation from IUSD in 2005. He is a graduate of the Kois Center in Seattle, Wa. In 2017 he received his Fellowship in the Academy of General Dentistry. He has received Fellowship in the Pierre Fauchard Academy and was nominated for the American College of Dentists in 2023. He currently is the technology advisor for his local Seattle Study Club component. Dr. Heffelfinger holds two U.S. patents for advancements in removable prosthodontics. He has served as a Key Opinion Leader for Carestream Dental, Benco Dental, and NT Trading. Dr. Heffelfinger is pioneer in many areas of digital dentistry including Intraoral scanning, CAD/CAM techniques and materials, digital planning for implant surgery, and 3-D printing. Dr. Heffelfinger is a passionate teacher who enjoys helping other dentists integrate technology into their daily practice

Digital dentistry is a hot topic but remains overwhelming to roughly 75% of Dentists. "Where do I start, what software do I need, and what equipment should I buy?" Have you been struggling with these common questions? This presentation will introduce you to the basics of Digital dentistry and how it can be assimilated into your dental practice. The presentation will highlight CAD software, milling technology, and 3-D printing and show you practical ways to begin using these tools to help you modernize the way you do dentistry.

Lecture Objectives:

Define Digital Workflows for common dental treatment modalities. | Describe multiple applications of Digital Dentistry for the general dentist. Demonstrate the use of milling and 3-D printing in general dentistry.

Make checks out to IKDDS and mail to PO Box 97, Arcola, IN 46704 or Scan QR Code to pay via credit card

NAME:			
DENTAL GROUP:			
MAILING ADDRESS:			
PHONE NUMBER:			
EMAIL ADDRESS:			
If registering for more than 1 person, please list their names below: (These names will be on their name tags)		egistration: cludes buffet, 1 drink ticket, and event registration)	QTY:
		YDC DENTIST \$25	

Buffet style Hors D'oeuvres will be served: Italian Sausage & Cheese Mushroom Caps, Pesto & Pine Nut Mushroom Caps, Focaccia Triangles, Turkey Croissants, & Fresh Fruit

ADA C·E·R·P® | Continuing Education Recognition Program



Any dentist who has practiced 10 years or fewer

IKDDS MEMBER DENTIST | \$50 Isaac Knapp dentist that is not considered YDC

AMOUNT DUE:

PAYMENT METHOD:

Cash Check #



For more information, contact: Jamee Lock | jlock@ikdds.org



9 COMMON FINANCIAL MISTAKES DENTISTS MAKE

Seth Whicker, CFP®, MS Principal, Senior Financial Advisor



WHAT ARE THE COMMON MISTAKES WE SEE DENTISTS MAKE THAT EFFECT THEIR FINANCIAL OUTCOMES?

1. Not having clear goals.

If you don't know where you want to go, you won't know how to get there. Goals may include practice ownership, a retirement date, a solid practice succession plan, paying down debt or leaving a legacy. Whether personal or professional, all goals should be factored in the plan.

2. Not considering risks.

Life doesn't always go according to plan, whether in your practice or personal life. Understanding insurance coverage is critical for protecting a practice and the families behind that practice against events of disability and also personal and professional liability.

3. Not having a cash flow plan.

With appropriate planning, current income can be enjoyed without sacrificing the benefits of a long-term growth focus. Creating a cash flow plan that includes automated savings and intentional withdrawal order is an important part of an effective plan.

4. Not considering the taxes.

Dentists can have a relatively high tax liability. They must be strategic with taxable investments, asset location, harvesting losses, deferring compensation, and using a Health Savings Account which gives you a triple tax advantage (tax-deductible contributions +

tax-free growth + tax-free withdrawals on qualified medical expenses). Bring together your financial planner with your CPA to build a strategy that minimizes the taxes you pay.

5. Not optimizing their savings.

Dentists often miss the tax benefits of maximizing contributions in certain accounts (401(k), Roth, IRA, 529, HSA, etc.). That can mean having to manage a pile of accounts, each with a different set of rules. Work with a financial advisor who will create a strategy that benefits your personal wealth management AND benefits your practice at the same time.

6. Not having a debt management plan.

Dentists often start their careers with a high amount of debt. It begins with student loans, add a business loan, the mortgage on a family home, etc. and the snowball becomes more complex. A debt payment strategy can save thousands of dollars.

7. Becoming a target.

Dentists are too often the target of dubious pitches from self-serving promoters. Without a trusted professional in their corner to vet ideas, dentists can get pulled into flimsy trading strategies and risky ventures. Find a financial advisor who is a fiduciary; they have committed to





Leveraging your time

Helping to achieve practice ownership

Accounting for your unique earning cycle

Building a plan for succession and retirement

Utilizing tax strategies and navigating debt repayment

Servicing your 401(k) retirement plan for you and your employees

As independent, commission-free fiduciaries, we are leaders and thought partners to our medical professional clients.



UNCOMMON RELATIONSHIPS. UNCOMMON RESULTS.

800.888.7968 sym.com Wealth Planning | Portfolio Management | 401 (k) Plan Services

Disclosure: SYM Financial Corporation ("SYM") is an independent investment adviser registered under the Investment Advisers Act of 1940, as amended. Registration does not imply a certain level of skill or training. More information about SYM, including our investment strategies, fees, and objectives can be found in our ADV Part 2, which is available upon request.

10 FALL SOCIAL PICTURES





LEADERSHIP

By Jamee Lock, IKDDS Executive Director

I have been immensely blessed by the **many leaders** who step up in Isaac Knapp to make us truly one of the best dental societies in the nation. A natural way for me to reflect on the many different types of leaders is to think of the Isaac Knapp Presidents who I've been honored to serve alongside

with. In most recent years, I have asked our Presidents what they want the focus to be for "their" year as leader.

One thing that has been consistent with our leaders in Isaac Knapp is that they have all been selfless leaders and are forward-thinking and want to leave the dental society better than they found it. In reference the most recent leaders, **Dr. Catherine**Periolat, **Dr. Geoffrey Glogas**, and **Dr. Rob**Chenoweth have all carried those attributes. I truly am thankful for the efforts they have put forth and while their leadership styles vary, they have paved a path towards excellence for the future.

Last year, I asked **Dr. Yash Singh** what he would like the priority to be. Thanks to the success of previous years and the tremendous amount of compassion that Dr. Singh leads with, he saw the potential for our dental society to make an impact with treating Individuals with Intellectual and Developmental Disabilities (IDD patients).

Leadership sometimes involves us getting outside of our comfort zone and trying new things. This society is committed to advocating for resources to better equip our dentists and serve these patients. With those two thoughts in mind, Dr. Singh is leading us

Continued on page 22...



12 STAR BANK



Get the whole financial picture.

Are financial concerns taking too much time away from your practice? The STAR Private Banking team has broad experience serving the unique needs of the dental and medical community. We offer banking and wealth management services to assist with practice start-ups, equipment purchases, buy-ins, real estate, debt consolidation and more.



Donna Cope Lory
HEALTHCARE BANKER
317-566-3134
donna.lory@starfinancial.com



Brittainy Chaffee
AVP, PRIVATE BANKER
260-428-7028
brittainy.chaffee@starfinancial.com
NMLS# 827306



Give Kids A Smile®



ADA American Dental Association®

Give Kids a Smile focuses on the epidemic of untreated oral disease among disadvantaged children and delivers the message that dentists alone can't solve this problem without a real commitment from government and society. And to provide an effective platform from which dental societies can advocate common sense, market-based solutions to local access problems.





neighborhood





Isaac Knapp is **teaming up** with the **Fort Wayne Mad Ants**, **Neighborhood Health Clinic**, and other community organizations to provide resources to Give Kids A Smile and serve children with educational and preventative oral health care.



VISIT OUR BOOTH AT THE FEBRUARY 4TH MAD ANTS GAME:

As part of the Give Kids A Smile program, Isaac Knapp will be handing out Dental education kits that will include: Children's toothpaste & toothbrush, and oral health education card, and a goody bag.

*1,000 Dental education kits will be available.

Tickets can be purchased at the Fort Wayne Mad Ants website.

YOU ARE ALSO INVITED TO CELEBRATE CHILDREN'S DENTAL HEALTH MONTH AT THE ALLEN COUNTY DOWNTOWN LIBRARY:

WHEN: Saturday, February 11, 2023

TIME: **10:00 AM - 12:00 PM**

WHAT:

- Toothbrushing and flossing demonstrations
- · Claymation and coloring activities
- Nutrition station
- FREE Toothbrush & Toothpaste for participants
- Visit with the Fort Wayne Mad Ant

Children's Dental Health Month Celebration at the Library is supported & sponsored by:

- Isaac Knapp District Dental Society
- Isaac Knapp Dental Hygienist Association
- Indiana University Fort Wayne
- FWCS Career Academy

NOVEMBER CE

NOVEMBER & JANUARY CE

Isaac Knapp recently hosted two valuable continuing education events. While we had to pull audibles for both events, attendees left with a positive learning experience that was sure to help expand their knowledge!

<u>MedPro Group</u> sponsored our November CE and our original speaker was unable to come, but **Theodore Passineau**, Senior Patient Safety and Risk Solutions Consultant, came in clutch and presented on Risks associated with Dental Implants.

Attendees to the November event that was held at Bergstaff Place had time to discuss common risks in the placement of dental implants and were able to identify and understand best practices and risk interventions to minimize the risk of suboptimal outcomes with dental implants.

Last week, dozens of Isaac Knappers filled the Parkview Mirro Center to listen to **Dr. Don-John Summerlin**, unfortunately, the airlines didn't cooperate and he was unable to arrive on time. **Dr. Ashley Clark**, Oral Pathologist and Vice President of CAMP Laboratory saved the day and agreed to present last minute on Oral Cancer: A Focus on Prevention.

Her fascinating lecture walked participants through

actual case studies and examples of oral dysplasia as well as guidance as to what key areas to look for and when to refer.

While both events required flexibility and last-minute speakers, both received overwhelming positive feedback and responses from attendees.

Our Professional Development & Planning Committee works together to help find topics and speakers that are in line with what our members what to learn about! Thank you to our 2022 Committee members: Dr. Yash Singh, Dr. Matt Kolkman, Dr. Joseph Platt, Dr. Waseem Taraji, Dr. Brendan O'Hara, Dr. Ryan Zimmerman, Dr. Ben Yoder, and Dr. Claire Hemphill for your leadership in this area!



FINANCIAL MISTAKES - Whicker continued from page 8...

8. Not considering the value of their time.

Not using financial professionals can rob dentists of precious time that could be spent developing business and serving their patients. An experienced financial planning team will leverage dentists' energy and productivity by monitoring asset location, investment allocation, rebalancing, cost-effective implementation, and keeping a laser focus on the plan.

9. Not seeking a retirement plan design that meets their needs.

A surprising number of dental practices don't offer a retirement plan. This not only impacts employees; it also can be detrimental to a dentist's retirement. All retirement plans are not created equal. Selecting the best retirement offering (there are a lot more choices than you think) could provide tens of thousands of dollars of additional savings and tax benefits over time.

Hiring an advisory firm with experience serving dentists along with their practices can make a world of difference in how the above challenges are handled. Choose one that is a fiduciary, bound to put your interests first, and doesn't charge commissions that can erode your growth efforts. Expect a lifelong consultative relationship that adds clarity to your financial plan no matter what life brings your way either personally or professionally. At SYM Financial, we work with dentists to help them effectively manage their wealth. We handle financial planning, portfolio management and manage retirement plans for practices.

To have SYM Financial Advisors work for you call 800-888-7968 or email eturley@sym.com and claim a complimentary, financial review with an advisor at no obligation.

Disclosure: The opinions expressed herein are those of SYM Financial Corporation ("SYM") and are subject to change without notice. This material is not financial advice or an offer to sell any product. SYM reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. SYM is an independent investment adviser registered under the Investment Advisers Act of 1940, as amended. Registration does not imply a certain level of skill or training. More information about SYM including our investment strategies, fees, and objectives can be found in our ADV Part 2, which is available upon request.





Dr. Josh Bertsch and his wife, Brooke, welcomed home Caleb Allen on October 31, 2022. He weighed 8 lbs and was 22 in. long. He was also welcomed home by big sister, Autumn.

January Dine & Learn CE

Oral Cancer: A
Focus on
Prevention









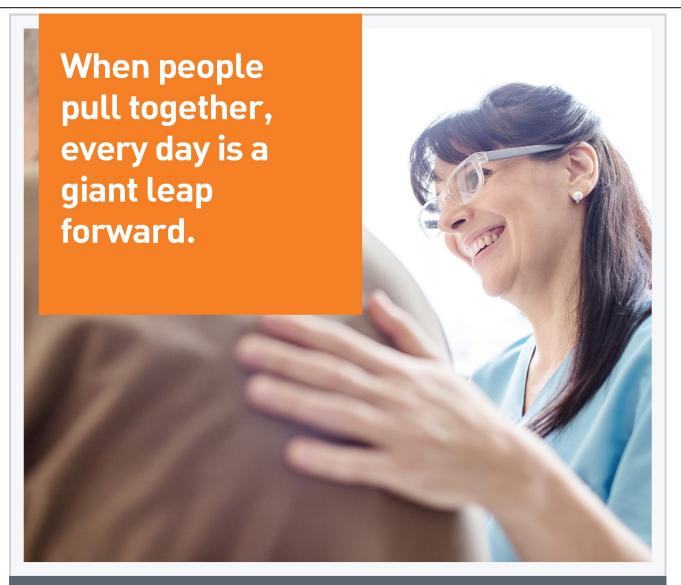








17 PNC BANK

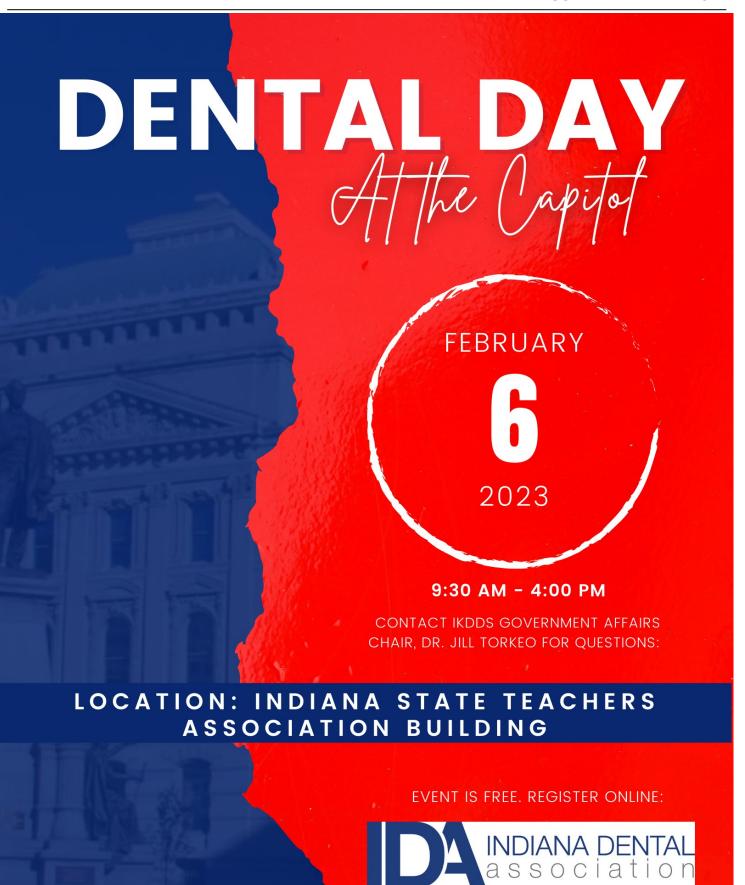


At PNC, we're focused on understanding your business and your industry so that we can deliver relevant ideas, insight and solutions. Whether you're looking to improve your treasury management, mitigate your financial risks, or seek access to capital, PNC is dedicated to helping you select the products and services that address your organization's specific needs.

Kevin E. Patrick, Healthcare Business Banking 260-433-4796 kevin.e.patrick@pnc.com pnc.com/insights



©2020 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association. **Member FDIC** CON PDF 0618-0106





DELTA DENTAL FOUNDATION MOBILE DENTAL UNIT

Jeffrey Johnston, DDS, MS

Delta Dental of Michigan, Indiana, and Ohio and the Delta Dental Foundation recently launched a mobile dental unit to serve Michigan, Ohio and Indiana areas. The unit is a 53-foot self-propelled coach built on a Freightliner body.

The coach was designed and built by Farber Specialty Vehicles in Reynoldsburg, OH.

It includes 3 fully operational state of the art dental operatories and is equipped to do preventative, emergency, restorative, periodontal and oral surgery procedures.

The coach will be used to bring dental services to the underserved populations (geographic and economic) and to increase utilization of dental services by Delta Dental subscribers. The coach will also be available for community events, public education, and disaster relief.

Holli Seabury, Executive Director of the Delta Dental Foundation states, "the foundation is looking forward to collaborating with our non-profit partners to bring dental services to those who are uninsured or underinsured or face barriers to care. Populations who struggle to find care like veterans, those with disabilities, foster children, the homeless, and more can be served in this mobile dental unit."



DDF brought their mobile unit to the Isaac Knapp area of the **Junior Achievement Job Spark** event in November. This was a fun opportunity for local 8th grade students view dental equipment to spark their interest in dentistry.

Visit our <u>Facebook page</u> to view more pictures!

ARE YOU PREPARED—Singh continued from page 1...

stresses about preparing dental office staff members and developing a basic action plan. As per Dr. Haas, the dental **office should have a written plan** that describes the expected roles of team members. These roles should be reviewed regularly during staff meetings as well. Someday if you find a patient in your office with life threatening emergency, he or she is depending on you and your team to help recover, or get through until more advanced trained medical help arrives.

For the <u>Half Day CE event on March 17th 2023</u>, we will have the opportunity to hear from **Dr. Stanley Malamed about "Medical Emergencies in Dental Office"**. This will be a great event for you and your staff

to refresh and learn about common medical emergencies in dental office including prevention, preparation and managing their occurrence. As most of you know Dr. Malamed is a renowned scholar and educator with unmatched mastery in these topics. I hope to see you and all your staff and take the advantage of this opportunity provided by Isaac Knapp.

Resources:

- Malamed SF. Managing medical emergencies. JADA 1993;124(8): 40-53.
- Haas DA. Preparing dental office staff members for emergencies: developing a basic action plan. JADA 2010;141(5 suppl):8S-13S.



INSPIRATION FOR IMPACT!

Isaac Knapp member, **Dr. Roger Thompson**, joined a dental practice in 1972 and that group formed Decatur Dental Services (DDS) in 1980.

After 34 years, Roger retired from full time practice in 2006, but that did not stop him from continuing to serve his community with his talents. He regularly volunteered at Matthew 25 over the years, but then an opportunity for him to

serve the community where he raised his family presented itself. In March of 2011, Decatur resident, Kara Mankey, had a vision to open a clinic in Decatur. Back then, Dr. Thompson did not realize how the vision she received would provide a mission for his season of retirement.

Inspired by the Bible verse, "We love because he first loved us." (1 John 4:19), Mankey knew that she was being called to open this clinic and that it was her destiny to walk obediently to that calling.

While Mankey began her journey (outlined in her book, "Chasing Your Destiny") to open a clinic, she knew she would need the support of some special people to help her along the way. In 2014, Kara reached out to her former high school French

teacher, Nancy Thompson. She asked if Nancy's husband, Dr. Roger Thompson, would consider becoming a board member. Dr. Thompson in return asked if she would consider doing dental at the clinic to which she replied, "Yes, but medicine first." He joined the board and walked with Mankey as she faced several trials and miracles along the way.

In June of 2015, a clinic, that would eventually be named Unfailing Love Clinic, opened in Decatur and treated 30 patients for medical their first year of operation.

Over the next couple of years, the clinic grew and they moved into a new building in 2017. That same year, planning started to take place for the clinic to offer dental services and they began to receive dental equipment donations (from many of you in the Isaac Knapp District!)

Dr. Thompson was very patient with his dream of opening the dental services at the clinic. 2018 and 2019 were filled with construction and renovations to equip the building to serve dental patients. By the end of 2019, the clinic was serving 600 medical patients.

Fast forward to September 8, 2021, Unfailing Love Clinic was able to officially open their dental side of the clinic. While humbly serving 15 hours/week to this much needed community, Dr. Thompson is currently the main reason why Unfailing Love Clinic can serve its patients with dental care. In their inaugural year, 300 patients were seen for dental services and that number continues to grow.

While the need is evident for this community, Dr. Thompson recognizes that the clinic would be able to serve even more clients if there were more dental professionals available and willing to volunteer their



Stephanie Saylor, Nancy and Dr. Roger Thompson currently work for the dental clinic.

INSPIRATION - Dr. Thompson, cont. from page 20...

services to this community.

Unfailing Love Clinic is a 501c3 nonprofit organization serving uninsured, low-income adults. Many of their patients are individuals from the Amish community. While Dr. Thompson has expanded to see older children due to the great need, he knows that the potential for a Pediatric Dentist to serve this community would be a gamechanger and positively impact their mission of serving these underserved population.

With eight full time employees (7 work in admin or medical and 1 in dental), they are looking for dentists and hygienists to add to their team. They are thankful for the several volunteers they have, but would welcome more.

Even if you are unable to serve with your time, there are other ways to support this clinic. Donations of dental equipment and supplies are also greatly needed, with a digital panorama x-ray at the top of

their list, along with dental handpieces.

Another fun way to support the clinic is with their annual **Wick's pie fundraiser**. Last year, the Amish community organized and sold 2,700 pies to benefit the Unfailing Love Clinic.

un ailing ove Clinic

HERE'S HOW

YOU

CAN HELP!

- Donate Dental Supplies and/or equipment
- → *NEEDED* Digital panoramic x-ray
- → *NEEDED* Dental Handpieces
- Dentist and hygienist volunteers
- Contact Dr. Roger
 Thompson if you would
 like to learn more about
 opportunities to help!
- **Dr. Roger Thompson** rognancethompson@yahoo.com 260-433-5021 (Text or call)

YOU CAN HELP!

Ψ

INDIANA UNIVERSITY FORT WAYNE

IUFW ADVISORY BOARD OPPORTUNITY!

The IU Fort Wayne Certified Dental Assisting Program is looking for two (2) dentists (general and/or advanced practice) and two (2) dental assistants (program alumni) to join their advisory board. This board offers suggestions to the University's Certified Dental Assisting Program faculty in establishing policies, curricula development, evaluation and other concerns; and act as a liaison to the dental community and other respective dental boards. This advisory board meets twice per academic year (fall and spring) for approximately two (2) hours. Please contact Staci Schory at srschory@iu.edu for more information.

EMAIL SRSCHORY@IU.EDU

22 LEADERSHIP

LEADERSHIP- cont. from page 11...

to try something different that no other dental society is pursuing.

We will be hosting an Access to Care Thinktank/
Symposium on Friday, April 21st from 8 am noon. Even if you don't currently have any IDD
patients, I want to encourage you participate and
share your voice with your peers about ideas we can
do in northeast Indiana.

As we look into the future of Isaac Knapp, we have a solid line of leaders who will continue the momentum we have going. **Dr. Matt Kolkman** will become President after Dr. Singh and helping to develop leaders will continue with his term.

If you know Dr. Kolkman at all, you know that he is a natural-born leader and has a desire to create a space where we can build relationships and deepen our skills. With his term, we are excited to announce that we will be kicking off a very dental-focused leadership program for Isaac Knapp members. We are currently calling it **Future Leaders of Isaac Knapp** (or FLIK for short!).

For over a year, we have been developing a 7 module program to equip participants to become better leaders personally, for their dental team, and

for their patients! With over 20 hours of continuing education that includes clinical training, our goal of this program is cultivate leaders in dentistry as well as build relationships with your peers.

We look forward to launching this program and telling you more about it in the coming months. This program will be valuable to many of you no matter where you are in your professional journey!

I am proud of the many leaders who have lead this dental society in the past and look forward to the opportunity to develop new leaders. I feel the goals and the mission of this program will set us apart from status quo and be an opportunity to allow northeast Indiana have a mark of distinction amongst other dental communities.

Thank you all for being a part of Isaac Knapp. You inspire me daily by how you serve our community. I look forward to opportunities to continue to work with you all!



8 OUT OF 10 DENTISTS IN NORTHEAST INDIANA ARE MEMBERS OF ISAAC KNAPP



OPPORTUNITIES FOR ISAAC KNAPP TO SUPPORT THEIR DENTAL ASSISTING PROGRAM:

URGENT NEEDS:

- Expired anesthetic
- Old diagnostic cast models
- Dental images on manual film
- Externship Sites- DA student would be with the site for 6-61/2 weeks to gain real time experience within a dental setting

WISH LIST:

- Guest speakers- Dentists, DAs, hygienists, office managers, admin, marketing/sales rep for dental products & equipment, and organization reps that support dental, our community, and/or programs to help with childcare
- Field Trips- Allow students to shadow at an office for an hour to see the flow of a dental office in real time or show students different organizations within IN that support our dental community, including dental labs

ALL DAY MEETING

The Dental Office

Featuring Dr. Stanley Malamed

Presented By
SYM
FINANCIAL ADVISORS

FRIDAY, MARCH 17, 2023 GRAND WAYNE CONVENTION CENTER

4 CE HOURS | 8:00 AM - 2:30 PM | CHECK-IN BEGINS AT 7:30 AM BREAKFAST AND LUNCH WILL BE SERVED



10 MINUTES TO SAVE A LIFE

About Dr. Stanley Malamed:

Stanley F. Malamed is a dentist anesthesiologist and emeritus professor of dentistry at the Herman Ostrow School of Dentistry, located in Los Angeles, CA. Dr. Malamed graduated from the New York University College of Dentistry in 1969 and then completed a residency in anesthesiology at Montefiore Hospital and Medical Center in the Bronx, New York before serving for 2 years as a captain in the U.S. Army Dental Corps at Ft. Knox, Kentucky. In 1973, he joined the faculty of the University of Southern California School of Dentistry (now the Herman Ostrow School of Dentistry of U.S.C). Dr. Malamed retired from full-time teaching at the university in 2013. Visit our website for his complete bio.

Course Description:

Life-threatening emergencies can occur anytime, anywhere and to anyone. Such situations are somewhat more likely to occur within the confines of the dental office due to the increased level of stress that is so often present. In this course Dr. Malamed will discuss the areas which are considered vital to a proper understanding of emergency medicine: prevention, preparation, and the basics of recognition and management. We will discuss preparation of the office and staff, including a review of recommended emergency drugs and equipment. We will then discuss recognition and management of specific emergency situation including unconsciousness, respiratory distress, seizures, allergy and chest pain.

This course is designed for all members of the dental office staff, not just the doctor and chairside personnel. Situations discussed here can happen outside of the dental environment as well as in the office. Everyone should be prepared!

Learning Objectives:

List and discuss the four steps in office preparation for medical emergencies | List and discuss the indications for the eight basic emergency drugs Discuss the basic management of medical emergencies including: Seizures, Bronchospasm, Angina pectoris, Myocardial infarction, and Cardiac arrest

Make checks out to IKDDS and mail to PO Box 97, Arcola, IN 46704 or Scan QR Code to register online and pay via credit card CONTACT NAME: **DENTAL GROUP:** MAILING ADDRESS: PHONE NUMBER: **EMAIL ADDRESS:** We will have an NCAA Basketball Tournament Viewing Party immediately following the event. Appetizers will be served with a Cash Bar available. Only event attendees will be permitted into the party. Will everyone on this registration stay after the CE for the party? NCAA Tournament Party: Yes _____ No ____ Other **Registration:** (Includes breakfast, lunch, and event registration) QTY: If registering for more than 1 person, please list their names & meal preference below: (These names will be on their name tags. Include any allergies or food **IKDDS MEMBER DENTIST - \$195** sensitivities here) Lunch Choice: Turkey ____ Chicken ___ Salad _ IKDDS MEMBERS' STAFF - \$85 Lunch Choice: Turkey ____ Chicken ___ Salad NONMEMBER DENTIST - \$200 Lunch Choice: Turkey ____ Chicken ___ Salad ■監設第回 AMOUNT DUE: Please indicate gourmet boxed lunch on registration. **PAYMENT METHOD:** Mesquite Turkey Sandwich, Chicken Waldorf Sandwich, or Salad ADA C·E·R·P® | Continuing Education Recognition Program INDIANA DENTAL

For more information, contact: Jamee Lock | jlock@ikdds.org



PAST PRESIDENTS & FUTURE LEADERS

THURSDAY, APRIL 13, 2023 HISTORIC BAKER STREET STATION

6:00 - 9:00 PM

\$75 - IKDDS MEMBER (\$150 IKDDS COUPLE)

\$50 - RETIRED IKDDS MEMBER (\$100/RETIRED COUPLE)

\$100 - NON-MEMBER DENTIST (\$200 NON-MEMBER COUPLE)



join us as we recognize Past Presidents of Isaac Knapp and celebrate the passing of the baton from Dr. Yash Singh to Dr. Matt Kolkman. This will be an amazing event at the historic Baker Street Train Station downtown Fort Wayne.

We will have a delicious meal and drinks with entertainment from a favorite local band, Honey in the Sun.

It is for sure going to be a fun evening, but to guarantee your spot, please RSVP by March 28th! This event may sell out!



RSVP AT IKDDS.ORG

Visit ikdds.org/events to view all upcoming events

IDDS DENTAL NETWORKING SEMINAR

SATURDAY, FEBRUARY 25

10:00 A.M - 12:00 P.M.

An opportunity for dentists and dental students to meet and exchange information, emphasizing career and business possibilities.





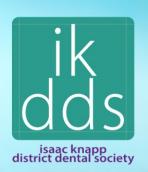


FREE to attend, Registration is Required:

www.indydentalsociety.or info@indydentalsociety.org (317) 471-8131 Indiana Convention Center

1st Floor - 500 Ballroom

100 South Capitol Avenue, Indianapolis, IN 46225



Oral Health Access to Care Thinktank & Symposium



All Dental Professionals are invited to this FREE event!

Let's work together to make a difference in northeast Indiana for those with Intellectual & Developmental Disabilities. It will take all of us. Your ideas and feedback are needed!

Save the Date!

FRIDAY TIME
April 21st 8 AM - NOON

PFW Intnl. Ballroom

This is a free event, but participants will be required to RSVP!

Online registration will open soon!

Who is invited: Any dentist, specialist, or dental team member who desires to learn about tools, techniques, and resources available to treating patients with disabilities and is willing to share ideas or feedback to alleviate the current access to care crisis in northeast Indiana.

Key takeaways: Participants will have the opportunity via facilitated discussion to explore current barriers and opportunities to treat IDD patients. Participants will learn techniques that will help their dental office immediately, have access to a pathway to care referral directory, free continuing education opportunities, and learn about funding resources to better equip your dental office with tools to better serve patients with disabilities.

In Collaboration with:



McMillenHealth





