

# The REVEILLE

Newsletter of the Isaac Knapp District Dental Society

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## A HEARTFELT THANK YOU FROM YOUR OUTGOING PRESIDENT

By Dr. Matt Kolkman, IKDDS President

Dear Esteemed Members of the IKDDS,

As my term as President comes to a close, I am overwhelmed with gratitude and pride in what we have accomplished together over this past year. Your unwavering support and dedication to our society have been nothing short of inspirational, and **I am deeply thankful for the opportunity to have served in this capacity.**

This year has been marked by several notable achievements that have significantly advanced our profession and our community. One of the highlights has been the successful launch of the **Future Leaders of Isaac Knapp Leadership Program**. This initiative has already begun to shape our next generation with the skills and opportunities needed to lead effectively. Participating in this inaugural cohort has been one of the most rewarding experiences of my presidency. I strongly encourage anyone else looking for personal growth, vision, and fulfillment to join us next year!

Our calendar has been bustling with social gatherings and continuing education events that have not only



Dr. Matt Kolkman  
 IKDDS President

been enjoyable but have also fostered professional growth and camaraderie among our members. These events have served as vital platforms for networking, sharing knowledge, and staying updated on the latest advancements in dental care. Your active participation and enthusiasm have made each event a resounding success.

Another significant milestone this year has been the successful passage of crucial **“Assignment of Benefit” legislation** by our state congress. This legislative victory is a testament to our collective voice and advocacy efforts, ensuring that the interests of our profession and the patients we serve are well-represented and protected. Without many of our own local legislators (most notably **Dr. Denny Zent** and **Sen. Liz Brown**) this legislation likely would not have succeeded! This accomplishment will undoubtedly have a lasting impact on the practice of dentistry within our community.

As I reflect on these achievements, I am filled with pride and confidence in the solid foundation we have built

*Continued on page 14...*



## WHAT IFS - MANAGING CIRCUMSTANCES OUTSIDE OF YOUR CONTROL

*By Dr. Jake Yager*

It is finally time to take your Spring Break trip! You finish work and excitedly pack your bags to board a flight for vacation. You are inundated with the normal distractions - work, small talk, and family matters. You board the flight, buckle, and settle in until you reach cruising altitude at 35,000 feet.

Shortly after takeoff, you feel the plane start to shake.

**Turbulence is normal - and expected.** A small bump here and there reminds you of the “small bumps” we typically encounter throughout our days as practicing dentists. All of a sudden, the plane starts shaking up and down, then left to right, much like being on a boat in choppy waters. Next, your stomach starts to drop, similar to being on a roller coaster, but you don’t get to regain sturdy ground.

Now, your stomach is aloft, nerves are rising, and you are hoping this ends soon. But the turbulence begins to worsen and doesn’t let up. You feel the plane trying to fly higher, moving faster, and then it slows due to the winds working against it. You look around to see everyone else’s faces also looking around. People asking, “What’s going on?” After 15-20 minutes you expect to hear from the flight attendants or the pilot over the intercom, but no consolation is offered.

Peering outside the airplane windows, it is evident you are flying through a storm. It’s dark and raining outside. Loud cracks of thunder and flashes of lightning fill the sky around you. Other passengers are grabbing their seats, holding hands, grasping tightly to their kids and loved ones.

It has now been 30 minutes of severe turbulence, the shaking of the airplane is causing audible shouts and sounds of distress from the passengers. Looking around, you see fear, confusion, and panic on the faces of those around you. The flight attendants finally make

a statement over the intercom, in which you can hear uncertainty and fright in their own voice as they relay a message to stay seated and that you are flying through a storm.

The questions have already raced through everyone’s minds. *What if the storm worsens? Will the airplane be able to tolerate this for much longer? What if the oxygen masks drop down? What if the plane crashes? What if...?*

After 45 minutes of severe turbulence, the pilot finally makes a statement over the intercom. He explains that we are almost through the storm and to expect another 15 minutes of turbulence before we are in the clear.

***This is the experience my family and I endured on March 14, 2024 flying from Fort Wayne, IN to Tampa, FL.***

As the plane landed at our destination, passengers cheered - clapping and hugging in relief that we had made it to the ground safely. The pilots did not say their farewells as we walked off the plane. Instead, they sat in the cockpit, looking dejected and shocked at what had just transpired. As everyone waited for their luggage, also in shock at what we had experienced, strangers were hugging each other - **in relief that we were all alive.**

We later came to learn it wasn’t a typical storm, but in fact a tornado (or several) that we flew through. We also learned that our airplane was struck by lightning mid-flight. A flight attendant from our flight, who had





YOU & A GUEST ARE INVITED

# Spring Fling

PAST PRESIDENTS & FUTURE LEADERS EVENT

04 | 25 | 2024

6:00 PM

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Join us as we celebrate leaders of the past, present, and future! You and a guest are invited to register!

We will celebrate by honoring our Component Honor Dentist, Spirit of Isaac Knapp, and FLIK graduates.

We will celebrate Dr. Matt Kolkman's term as President and welcome Dr. Joseph Platt as our new IKDDS President!



## FOUNDATION NEWS

By Dr. Jason Glassley, IKDEF President



Happy spring to all our Isaac Knapp members! This is such wonderful time of the year when the days are getting longer, warmer, and we are able to come out of hibernation and start enjoying the outdoors again. I would like to give a

quick update regarding the foundation and our plans for this year. We just completed our spring meeting in which we finalized our 2024 budget, reviewed grant requests for this year, and began planning for our [annual golf outing on Sept. 13th at Chestnut Hills](#). We are also in the beginning stages of planning our **2nd annual Pickleball fundraising** event set for early 2025, and will get those details out to you shortly.

At our meeting we said goodbye and thank you to **Dr. Catherine Periolat** who served as a board member and later our secretary. We also said goodbye to **Dr. Dave Diehl** who finished up his term. We thank both of them for their service to the foundation these past few years.

On that note we have a couple **board positions available and are looking to fill these spots over the next few weeks**. *If you have any interest in getting involved with the foundation or would like to learn more about what we do please reach out to myself or Jamee.*

Serving on the foundation board is very rewarding and does not require a large time commitment. It's a great way to help serve while also not stretching yourself too thin.

Thank you all for your support of the foundation and allowing us to continue to grow and spread our influence throughout the Isaac Knapp community.

ISAAC KNAPP DENTAL EDUCATION FOUNDATION

# GOLF

## SCRAMBLE TOURNAMENT

CHESTNUT HILLS  
GOLF CLUB

NOTICE  
CHANGE  
OF DATE!!!

SAVE THE DATE

**FRIDAY SEPTEMBER 13, 2024**

NOON SHOTGUN START

**\$125 ENTRY FEE OR \$440 FOURSOME**

Includes cart, green fees, and box lunch. Check-in begins at 10:30 am

**FORMAT**

Foursome scramble

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# MARCH ANNUAL MEETING: DIGITAL DENTISTRY

The annual meeting of the Isaac Knapp District Dental Society was held on **Friday, March 8th at the Grand Wayne Center**. **SYM Financial Advisors** were the main event sponsors and 44 vendor booths represented to show support of the Isaac Knapp dental community.

This year, **Clinton Faupel** from **Remedy Live** volunteered his time to emcee our annual meeting. His innovative texteractive software provided for an interactive experience between attendees and our speakers, **Dr. John Cranham** and **Lee Culp** from **Cranham Culp Digital Dentistry**.

**68 Dentists, 176 Dental Team Members, 5 Students, and 3 special guests** came together to learn why digital dentistry is so innovative and important for our future in dentistry.

Official Isaac Knapp business took place at the meeting and the **2024-2025 Budget** was passed. Changes in the **IKDDS Bylaws** was also approved. A summary of

proposed changes and a red-line version of the bylaws was sent out to membership prior to the meeting. [The summary of changes can be reviewed online.](#)

Lastly, the following IKDDS members were elected to positions on the board: **Dr. Doug Jansen** (President-Elect), **Dr. Claire Hemphill** (Treasurer), and **Dr. Ben Yoder** (Trustee). **Dr. Jonathan Hale**, **Dr. Elisa Salazar**, and **Dr. Kate Welch** were elected to the at-large IKDDS board positions. The following were elected to serve on the delegation for IDA: **Dr. Ben Clinkenbeard**, **Dr. Caroline Derrow**, **Dr. Jill Torkeo**, **Dr. Steven Ellinwood**, **Dr. Adam Everhart**, **Dr. Ryan Hart**, **Dr. Jake Yager**, and **Dr. Emily Johnson**.

Isaac Knapp District Dental Society

[View pictures on page 10...](#)

## THANK YOU TO OUR EXHIBITORS

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forward.



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## YDC NEWS

By Dr. Phil Ruckman, III - YDC Chair



Our winter CE event in February was well attended at Electric Works. **Dr. Chris Salierno put on a captivating talk titled “Think like a CEO”.** Dr. Salierno spoke specifically about patient management tips and provided broad-view dental market analytics. If you enjoyed his lecture, you should check out the curious dentist website and blog.

The YDC is looking forward to summer and our next social event. Mark your calendars for the **Tip Caps game on August 2nd**. We have the Chapman’s Suite this year which is an amazing space to watch the game. We encourage any new dentist and guest to attend the event.

The Indiana Dental Association’s **Midwest Dental Assembly** will be taking place at the **French Lick**

**Resort in French Lick, IN on May 16-18.** This is an excellent opportunity to get some CE, and network with dentists throughout the state. I encourage fellow IKDDS members to make the trip down and support our current IDA president Dr. Tom Blake as he finishes his term as president of the IDA.



Join the private **YDC - IKDDS** Facebook group for discussion groups & updates!

## YDC LEADERSHIP TEAM

Dr. Phil Ruckman, III - *Chair* | Dr. Adam Everhart - *Vice-Chair* | Dr. Kate Welch— *Secretary*  
 Dr. Tom Blake - *Mentor* | Dr. George Cooper, IV | Dr. Jesse Blair | Dr. Jas Kaur | Dr. Jill Torkeo  
 Dr. Elisa Salazar | Dr. Eric Wiedemann | Dr. Anna Betlej

Email: [youngdentist1@gmail.com](mailto:youngdentist1@gmail.com) Please email to request to be placed on the YDC’s email distribution list.

**\*Young Dentists are qualified as ANY dentist/dental specialist who has practiced 10 years or fewer regardless of membership status.** YDC events are a great opportunity for new dentists to get connected with their peers and to grow in this unique season of their career.



\$30 per person

# YDC Welcome Tincaps Game

Friday, August 2, 2024

PARKVIEW FIELD | J CHAPMAN’S SUITE

Gates open at 6:00 pm.

Game starts at 7:05 pm



RSVP at [IKDDS.ORG/EVENTS](https://www.ikdds.org/events)

Visit [ikdds.org/events](https://ikdds.org/events) to view all upcoming events

## THE CURIOUS DENTIST PRESENTS IN FEBRUARY TO OUR YDC & FLIK

**Better Dentistry. Better Business. Be Curious.** That is the theme that popular podcaster and dentist, **Dr. Chris Salierno** focuses on. Isaac Knapp dentists had the opportunity to learn some valuable skills about running a dental office. In February, our **Young Dentist Committee** hosted the Winter Continuing Education event. Held at the newly renovated Electric Works

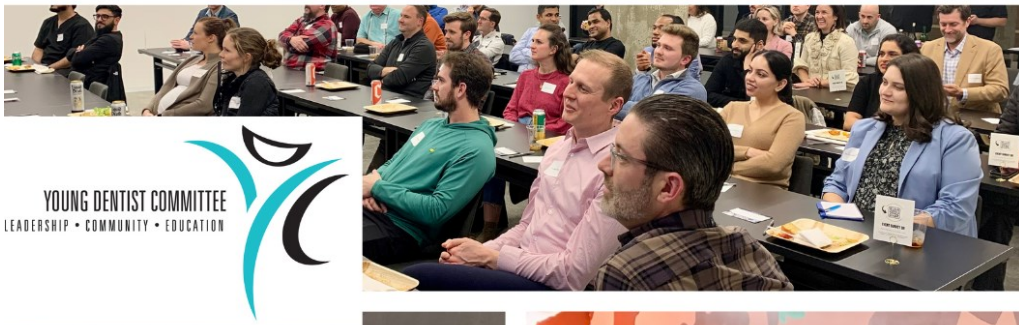
campus, Dr. Salierno presented to local dentists on how to **Think Like a CEO**. His perspective brought valuable lessons for any dentist to apply no matter where they may be on their professional journey.

The following day, Dr. Salierno joined our FLIK Cohort and presented on **Managing Profit in a Dental Office**. The FLIK cohort was able to learn how a practice that is more profitable is able to attract and retain team members, invest in technology to better serve their patients, and be more charitable to those most in need. Fortunately we can maximize profit without sacrificing quality of care.

Our FLIK participants were able to take a deep dive

and walk through tools that guided how to use gross profit margin to evaluate procedure mix, explore ways to become more efficient in delivering care, and review key metrics for a fiscally healthy practice.

The Curious Dentist  
Chris Salierno, D.D.S.





### *WHAT IFs – Yager continued from page 2...*

over 20 years of experience, said that it was the worst flight she had ever been on.

As there have not been any commercial airline accidents with fatalities in the last several years, the likelihood of our plane crashing was very low. 1 in 11 million to be exact. ***But what if it had been our plane? What if it was the one flight in the news stories and headlines? As planes fly all day, everyday, what if our flight had been that one that didn't make it?***

I do not share this experience to instill fear of flying. Rather, I view it as a reminder that we have little control over most aspects of our lives, both within and outside of dentistry. ***In the field of dentistry, 'what ifs', whether big or small, can cross our minds daily.***

***What if my employees don't show up to work? What if my patients cancel? What if my patients don't pay? What if my procedural outcome isn't as desired? What if my patient gets angry at me?***

As dentists, we are wired to analyze situations. At times, I find myself investing a lot of energy and effort into analyzing circumstances that are outside of my control. It is much easier to tell my friends and fellow colleagues to “not sweat the small stuff” than it is to apply in my own life. However, this flight was an intense reminder to ***keep things in perspective and prioritize what is in my control and what's most important in my life.***

While there are plenty of variables outside of our control, we should focus on what is in our control. Living life with fear of circumstances outside of our control can cause overwhelming stress, which will not only harm yourself, but negatively impact procedural

***“In the field of dentistry, ‘what ifs’ whether big or small, can cross our minds daily.”***



outcomes, employees, and relationships outside of work. As we place more energy into addressing the aspects of life (and dentistry) that we can control, outcomes will improve, resulting in lessened stress levels and greater feelings of personal and professional satisfaction.

Finding freedom from worry and purpose in the ‘What Ifs’ can help us find direction and stability as we navigate the unknown.

#### **Freedom from worry is a process.**

- 1) Ask yourself, “What is the worst that can possibly happen? Did I do everything in my power to prevent it?”***
- 2) Prepare to accept it if you have to.***
- 3) Then calmly proceed to improve the worst-case outcome.***

A sense of peace from acceptance of varying circumstances will allow you to move forward and devote time and energy into improving the ‘What if’ scenarios.

As practitioners, we can ***find the composure to accept the things we cannot change, courage to change the things we can, and wisdom to know the difference*** - living one day at a time, enjoying one moment at a time, accepting hardships as they come. Here's to friendly skies (and happy patients) for the rest of 2024!





Visit our Facebook page for more event pictures!



# DIGITAL DENTISTRY IKDDS ANNUAL MEETING 2024





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## JANUARY DINE & LEARN: CYBERSECURITY

Dr. Benavides attended Marquette University Dental School and is a member of ADA, IL State Dental Society, AGD, AARD, & ICOI. He is the Computer Technology Scientific Advisor for the Kois Center.

His unique passion for cybersecurity has led to learning how to best protect his personal and professional data.

In a world where there is a growing threat of data being compromised, Dr. Benevides walked participants through a variety of precautions they can take to secure both personal and patient information.

Forty-two dentists and some dental team members attended this 2 hour continuing

education course located at the Cerutis Summit Park room.

Special thank you to our **2023-2024 Beverage Sponsors, Horizon Bank, Northwestern Mutual (Daniel Pifer), Katz, Sapper and Miller, DDS Match, Lake City Bank, and Stoller Dental** for helping us to bring premium content to our members!

### IKDDS JANUARY DINE & LEARN: CYBER (IN)SECURITY





# LEGISLATIVE UPDATE & DENTAL DAY @ THE CAPITOL

Isaac Knapp members came out in full force to support **Dental Day at the Capitol on February 5th** to show support for legislation that positively impacts dentistry.

Our very own **Representative Dr. Denny Zent** participated on a panel discussion at the Indiana Teachers Association building with other legislators, including **Senator Liz Brown**. IDA members and IU School of Dentistry students were able to ask questions and learn more about the legislative process and how policy impacts dentistry.

After the opportunity to learn about current dental topics, participants were invited to meet with their local legislators or tour the State Capitol building.

This solid force of support for dentistry helped pave the path for important legislation that later passed and was signed into law. Senator Liz Brown and Rep. Dr. Denny Zent sponsored **SEA 132**, which addresses a number of healthcare issues, including IDA-supported language that would require insurance companies to honor patients' request that benefits be assigned to the dental office that provides care. While once the assumed payment method, in recent years some carriers have ignored **Assignment of Benefits (AOB)** requests by patients as leverage to pressure dentists into joining their provider networks.

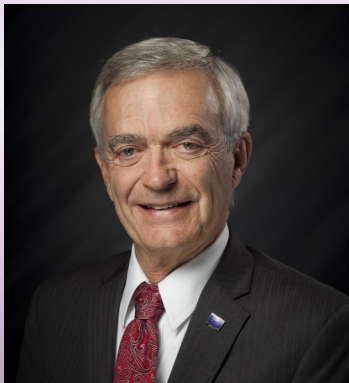
The bill also requires insurance companies to notify the dentist before selling or leasing their network to another insurance company.

# DENTAL DAY

*At the Capitol*

**IDA** INDIANA DENTAL  
association





Dr. Denny Zent

## MILSTONES: DR. DENNY ZENT RETIRES AS LEGILATOR

IDA member Dr. Denny Zent has announced that he is retiring from the State House of Representatives after serving as District 51 Representative since 2012.

A veteran of the Korean War, Dr. Zent has spent a lifetime dedicated to public service. During Dr. Zent's tenure in the legislature, huge strides in the dental profession were made

under his leadership. Such legislative accomplishments include the passing of Non-Covered Services, Network Leasing, and Assignment of Benefits.

We thank Dr. Zent for his service to both the field of dentistry and state government, and we wish him a happy and relaxing retirement.

### We Support One Issue....Dentistry!

#### Do Politics Affect Me?

Indiana state legislators play a role in implementing any national health care reform that is passed in Washington, D.C. It is important we educate legislators on the issues important to dentistry. For example:

- The unfair practice of allowing Indiana insurers to require dentists to give discounts for services not covered under an insured dental plan
- The need for State financial support of the Dental Lifeline Network which provides over a million dollars of charitable dental care to elderly and medically frail Hoosiers each year
- The fact that dental school debt can often run more than \$250,000 upon graduation, which puts many new dentists in a financial position where treating Medicaid patients is not feasible

Dentistry is at a critical juncture. State and federal politicians could very well decide what kind of practice you'll be running and what type of care your patients will be receiving in the future. Make sure your voice is heard. Dentists know what's best for dentistry!

Learn more at [indental.org](http://indental.org)



### A HEARTFELT THANK YOU – Kolkman, continued from page 1...

together. It is this foundation that will support the continued success and growth of the Isaac Knapp District Dental Society under the capable leadership of our incoming President, **Dr. Joe Platt**. I have every confidence that Joe will lead with vision and dedication, and I look forward to seeing the society reach new heights under his guidance.

Thank you once again for your trust, collaboration, and

friendship throughout my presidency. It has been a profound honor to serve you, and I eagerly anticipate our society's future accomplishments. Let us continue to support Joe and each other as we move forward, united in our commitment to excellence in our field.

With deepest appreciation and warmest regards,

**Matthew S. Kolkman**

President, Isaac Knapp District Dental Society



Do you have good news to share for the next issue of The Reveille? Email pictures and news to [ikdds@ikdds.org](mailto:ikdds@ikdds.org)

# CELEBRATE WITH THESE IKDDS MEMBERS!

# Congratulations!



**Sage Thuy Thompson** arrived on February 3rd and was welcomed home by her parents, **Dr. Bryan & Salina Thompson**. She was 8 lbs, 8 oz .

**Dr. Matt & Mandie Kolkman**, celebrated the birth of their daughter, **Maeve Wilhelmina**, born on March 13th. She weighed 7 lbs, 4 oz

2024 **IDA** MIDWEST DENTAL ASSEMBLY  
FRENCH LICK | May 16-18

**MAY 16 - 18, 2024**  
New! Thursday, Friday, Saturday Schedule

WWW.INDDENTAL.ORG/REGISTER



8 OUT OF 10 DENTISTS IN NORTHEAST INDIANA ARE MEMBERS OF ISAAC KNAPP

## ISAAC KNAPP DISTRICT DENTAL SOCIETY

EMPOWERING DENTISTS OF NORTHEAST INDIANA TO SERVE THE COMMUNITY WITH EXCELLENCE AND COMPASSION

WE ARE PROUD OF OUR MEMBERS!



**20** IDA PRESIDENTS ARE FROM IKDDS

**13** IDA COMMITTEES SEAT AN IKDDS MEMBER

IKDDS WAS 1 OF 7 DENTAL SOCIETIES IN THE U.S. RECOGNIZED BY ADA PEER RECOGNITION IN 2020!!





# DOCTOR'S DAY AT SCIENCE CENTRAL







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## LEAP OF FAITH

*By Jamee Lock IKDDS Executive Director*

A little over a year ago, I remember feeling anxious. We had officially announced to our members the debut of a new program, **Future Leaders of Isaac Knapp**. After about two or more years in the making, **the Isaac Knapp District Dental Society and Dental Education Foundation boards** helped launch a new program designed for dentists by dentists.

New things are scary. I was allowing the what-ifs Dr. Yager alluded to to consume my mind. ***What if we can't make this program sustainable? What if the cohort thinks it is a waste of time? What if we fail?***

To understand where we are today, I want to share with you how FLIK came to fruition. Four years ago, we sent out surveys during Covid to help us identify areas that we could help our IKDDS members most.

From the surveys, we identified that comradery and mentorship seemed to be a continual theme to what our dentists were truly seeking. We then narrowed our survey to young dentists.

While many of the same themes presented, we also saw a hunger for connection and opportunity for **personal and professional development**.

In late 2020, I reached out to **Dr. Matt Kolkman**. He had just accepted the role of Treasurer and in my attempts to start working ahead, I asked him if he had any goals that he'd like to achieve by the time his term as President came along. He expressed his heart to **build strong dental leaders** and his involvement with the **YDC**.

One late night, I was in my office re-reading through all the survey results. The world was crazy with Covid and I desperately wanted to figure out a new way to help. I wrote on my whiteboard some of the recurring themes and then wrote down what Dr. Kolkman had expressed. A rough framework of a program for our member dentists appeared. I sent Dr. Kolkman a picture of my

whiteboard and he responded, ***“Let's meet for coffee to discuss.”***

In 2021, we pulled **Dr. Joe Platt** into brainstorming sessions. We were simply identifying what topics would be of value and how we could make a program like this work. We then presented it to our IKDDS board and they approved for us to create a taskforce to further develop. We added **Dr. Tom Blake and Dr. Caroline Derrow** to the task force.

For about a year, we met regularly. Then, we realized that our vision was a little out of our league and we needed help. After researching several consulting firms, we discovered **Bulldog Consulting**. They were exactly what we were looking for and the value they provided was top tier.

In 2022, both the Isaac Knapp Dental Society and the Dental Education Foundation boards worked out a plan to help provide funding to hire Bulldog Consulting. **Mike Filson** from Bulldog Consulting proved to be a missing piece that was needed to complete the program.

We set a deadline to launch the program in the Fall of 2023. Then, we had an even bigger ask to our board. We asked members of both boards to consider being part of a beta cohort. We knew we were asking for a valuable resource of both time and money to support an unproven and new program.

**Dr. Rob Chenoweth, Dr. Jason Glassley, Dr. Jonathan Hale, Dr. Claire Hemphill, Dr. Doug**



*Leap of Faith – Lock, continued from page 18...*

Jansen, Dr. Emily Johnson, Dr. Matt Kolkman, Dr. Brendan O’Hara, Dr. Joseph Platt, and Dr. Jill Torkeo stepped out on faith and applied to be part of the beta cohort.

All of them were leaders already in their own right - some may even suggest this group of leaders were in a season of their career where they didn’t “need” this type of program.

That may possibly be the reason why they were the perfect inaugural cohort. This past year, they have been willing to participate and be fully engaged. The amount of wisdom and feedback during programming days has been invaluable.

I will forever be grateful for both boards who spent a considerable amount of time refining and challenging us to create a better program.

I am thankful for the task force members who selflessly gave their time, wisdom, and insight to design a program that could help others. The brilliance of these IKDDS members is a society treasure.

I am thankful for Dr. Rob Chenoweth encouraging me by saying, “We won’t know unless we try” and “What’s the worst thing that could happen? If it doesn’t work, we’ll figure something out and move on.”

I am thankful for Mike Filson for filling in the gaps and stepping in when I had no capacity.

As this year’s cohort prepares for Graduation and their final programming day - a volunteer day with Matthew 25, the what-ifs are starting to creep back in...What if we don’t have anyone apply? What if this is a one and done program?

However, now, I am stopping that thinking by remembering how far we’ve come. I am excited for this year’s next cohort. They will receive the benefit of having a year’s worth of feedback for improvement.

I encourage you to take a Leap of Faith and apply for the 2024-2025 cohort! You won’t regret it!



future leaders of isaac knapp





**Apply for the next cohort of FLIK! Application portal opens March 2024!**

Future Leaders of Isaac Knapp (FLIK) is a leadership program designed to make Isaac Knapp member dentists better at leading themselves, their team, and their patients. Participants will learn how to become better leaders for their families, their communities, this dental association, and any other organization they choose to be a part of. This 7 module program will challenge participants with topics designed with the dentist in mind and equip them with tools to discover excellence, while receiving over 40 hours of continuing education.

**Program Cost: \$1,000**

**Training Modules**

Program Days are 8:30 am - 4:00 pm | Application Form Opens March 8th

- VISION** *Lead Yourself*

**MODULE # 1** **Personal Vision | 7 CE Credits | September 27, 2024**  
 Participants will identify the Tenants of Effective Leadership, define a personal vision statement, and learn the core principles for an effective case presentation for clinical roundtable discussions.
- MODULE # 2** **Professional Vision | 7 CE Credits | October 25, 2024**  
 Participants will identify the Secret Struggles of Leadership and Being your best self. They will begin to develop a Professional vision statement and learn how to implement a balanced vision. Program day will conclude with Clinical Roundtable Discussions. Guest Presenter: Clinton Faupel
- COMMUNICATION** *Lead your Team*

**MODULE # 3** **Communication Styles | 7 CE Credits | November 22, 2024**  
 Participants will identify the different Communication Styles and how to build a strategy when communicating with your dental team. Program day will conclude with Clinical Roundtable Discussions.
- MODULE # 4** **HIPAA & Ethical Communication | 7 CE Credits | January 24, 2025**  
 Participants will learn current legal considerations surrounding HIPAA laws and the ethical frameworks for successful patient communications. Participants will also discuss situational communication. Program day will conclude with Clinical Roundtable Discussions. Guest Presenter: Joe Cohen
- EXECUTION** *Lead your Patients*

**MODULE # 5** **Execution of Finances | 7 CE Credits | February 28, 2025**  
 Participants will learn considerations for managing profit in a dental office and how to maximize efficiency with systems and scheduling. Program day will conclude with Clinical Roundtable Discussions. Guest Presenter: TBD
- MODULE # 6** **Execution of Vision | 7 CE Credits | March 21, 2025**  
 Participants will learn about putting their vision on view, fear and the effective use of social media and marketing. Program day will conclude with Clinical Roundtable Discussions. Guest Presenter: Justin Sheehan
- MODULE # 7** **Volunteer Day | 7 CE Credits | April 25, 2025**  
 Participants will learn the importance of giving back to the community and will volunteer at a local dental clinic and learn about working in a community clinic.

**FLIK Graduation:**  
**April 24, 2025**  
**IKDDS Spring Fling**  
**FW Museum of Art**



*Thank you to these supporters!*







# PROUD TO SUPPORT THE ISAAC KNAPP DISTRICT DENTAL SOCIETY



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**tmiller@ddsmatch.com**

**1-855-546-0044**

- dental practice sales
- dental practice mergers
- dental partnership agreements
- associate placements
- dental office appraisals
- dental real estate sales

# COMMUNITY DENTAL CLINICS

## CHRISTIAN COMMUNITY HEALTHCARE

<https://cchcin.org/>  
260-627-2242  
13410 Main Street  
Grabill, IN

Opening Soon:  
2000 N Wells Street  
Fort Wayne, IN



## COMMUNITY DENTAL CLINIC

Provides specialized dental care consistent with Amish and Mennonite (Plain) values. The Community Dental Clinic provides clinical dental services to all individuals, regardless of religion, race or age.

<https://www.thecommunitydentalclinic.org/>  
260-768-7918  
7750 W 200 S  
Topeka, IN 46571



## FAITH COMMUNITY HEALTH CLINIC

Serves uninsured adults who live in Steuben County and meet financial guidelines

<https://faithhealthclinic.org/>  
260-665-3146  
909 S Darling Street  
Angola, IN 46703

Open the 1st, 3rd and  
4th Wednesday of the  
month. Appointments  
begin at 5:00 PM and  
end at 7:00 PM.



## IU FORT WAYNE DAVID A BLEEKE DENTAL CLINIC

The IU Fort Wayne David A. Bleeke, DDS Dental Clinic offers a convenient location where the public can receive quality and preventive dental care.

<https://fortwayne.iu.edu/clinic/>  
260-257-6826  
Neff Hall Room 109  
2101 E. Coliseum Blvd.  
Fort Wayne, IN 46805

Call or visit website for  
clinic hours



## MATTHEW 25 HEALTH & CARE

Provide high-quality medical, dental, vision, and mental health services at no charge to low-income, uninsured adults in Northeast Indiana and Northwest Ohio

<https://www.matthew25online.org/>  
260-426-3250  
413 E Jefferson Blvd  
Fort Wayne, IN 46802

Weekdays: 8:15 am - 4 pm  
Exception Thursdays: 8:15 am - 12 pm



## NEIGHBORHOOD HEALTH CLINIC

An FQHC - Assist patients through many insurance options and provides affordable care with a sliding payment scale

<https://www.mynhfw.org/>  
260-458-2641  
1717 S Calhoun St.  
Fort Wayne, IN 46802  
After Hours Call:  
800-975-6079

Monday: 8 am - 7 pm  
Tuesday: 8 am - 5 pm  
Wednesday: 8 am - 7pm  
Thursday: 8 am - 5 pm  
Friday: 8 am - 5pm



## ST. MARTIN'S HEALTHCARE

Serving the underinsured and the uninsured needs of Dekalb, Noble, Steuben, and LaGrange county residents. It is a full-service clinic that meets the needs of its residents and is impacting many individuals and families who would otherwise have no access to healthcare. All services provided at the clinic are at no charge to patients.

<https://www.smhcin.org/>  
260-357-0077

135 S Randolph St  
Garrett, IN 46738

Call or visit website for  
clinic hours



## UNFAILING LOVE CLINIC

Serves uninsured, low-income adults

[unfailingloveclinic.org](http://unfailingloveclinic.org)

260-724-2911  
1040 S. 11th St.  
Decatur, IN 46738

Monday 10a-5p  
Wednesday 10a-6p  
Thursday 10a-5p



## WHERE TO REFER PATIENTS NEEDING LOW-COST OR MEDICAID PROVIDERS?

Use this list to help direct patients looking for low-cost dental care. Many of these clinics are supported by our northeast Indiana Community.

If a patient is looking for a Medicaid provider and you are not one, please encourage them to visit:

<https://ikdds.org/find-a-dentist/>  
and click on the **Find A Medicaid Provider** link

This link will direct them to the Indiana state Medicaid website, which includes links to assist them in finding an IHCP Provider.

## ARE YOU INTERESTED WITH VOLUNTEERING OR SUPPORTING THESE DENTAL CLINICS?

If you are interested with volunteering with or donating to any of these clinics, please reach out to them directly.

Our **Isaac Knapp Dental Education Foundation** also supports many of these clinics. When you donate to the foundation, you are also supporting these organizations. IKDEF disburses approximately \$15,000 annually via grants to dental clinics annually. Visit [ikdds.org/ikdef](http://ikdds.org/ikdef) for a list of recipients.





# Get the whole financial picture.

Are financial concerns taking too much time away from your practice? The STAR Private Banking team has broad experience serving the unique needs of the dental and medical community. We offer banking and wealth management services to assist with practice start-ups, equipment purchases, buy-ins, real estate, debt consolidation and more.



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HEALTHCARE BANKER  
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317-566-3134

donna.lory@starfinancial.com  
NMLS# 424498



**Brittany Chaffee**  
AVP, PRIVATE BANKER  
FORT WAYNE

260-428-7028

brittany.chaffee@starfinancial.com  
NMLS# 827306







Isaac Knapp  
district dental society

# 2024 CONTINUING EDUCATION

**JANUARY**  
DINE & LEARN

18

TOPIC: CYBER SECURITY  
SPEAKER: MARK BENAVIDES, DDS  
2 CE CREDITS

**FEBRUARY**  
YDC WINTER CE

8

TOPIC: MANAGING PROFIT  
SPEAKER: CHRIS SALIERNO, DDS  
2 CE CREDITS

**MARCH**  
ANNUAL MEETING

8

TOPIC: DIGITAL DENTISTRY  
SPEAKERS: LEE CULP & DR. JOHN CRANHAM  
6 CE CREDITS

**MAY**  
MIDWEST DENTAL ASSEMBLY

16-18

TOPIC: VARIETY  
SPEAKER: VARIETY  
MANY CE CREDITS AVAILABLE

**OCTOBER**  
OSHA & BLS

2

TOPIC: OSHA COMPLIANCE & BLS  
SPEAKERS: KAY MADDOX & JAY WILLIAMSON  
2 OSHA CE CREDITS | 4 BLS CE CREDITS

**NOVEMBER**  
DINE & LEARN

14

TOPIC: ROUND TABLE  
SPEAKERS: TBD  
2 CE CREDITS

VISIT  
[IKDDS.ORG/EVENTS](http://IKDDS.ORG/EVENTS)  
FOR EVENT  
REGISTRATION  
INFORMATION



**ARE YOU CRAVING  
MORE CE?**

CONSIDER APPLYING TO THE NEXT FLIK COHORT TO RECEIVE OVER 40 CE CREDITS. APPLICATION CYCLE OPENS SOON!